

For additional info please contact: Matt Panuska 845-562-5666 mpanuska@kirkerautomotive.com

## KIRKER AUTOMOTIVE FINISHES INTRODUCES REDESIGNED COLOR TOOL TO HELP MARKET FACTORY-PACK COLORS

EXPANDED COLOR SELECTOR NOW INCLUDES 75 BEAUTIFUL CHIPS, UNFOLDS TO POSTER-FORMAT FOR WALL DISPLAY

**NEWBURGH, NY / NOVEMBER 17, 2010 –** Kirker Automotive Finishes continues to expand the number of colors in its factory-packaged catalog, unveiling today a new-and-improved Color Selector that coincides with the launch of its new BLACK DIAMOND Low-VOC Urethane Basecoat system.

Each of the 75 chips on the new Color Selector measure 2" x 1" – that's larger than the current versions, making it easier than ever before to judge different colors and select products for a particular paint job. The 75 chips represent the most popular of Kirker's pre-mixed, factory-packaged colors, 64 of which are available in the new basecoat system. Kirker's ULTRA-GLO single-stage urethane line includes 64 colors, while it's SPECTRA Series features nine spectacular urethane candy colors. More than 40 of those colors are available in acrylic enamel, and 19 in Kirker's synthetic enamel line.

Color charts are Kirker's primary marketing and sales support tool, used frequently by warehouse distributors, PBE jobbers and aftermarket parts retailers, as well as custom painters, commercial and fleet refinishers and other automotive painters.

The Color Selector replaces the traditional booklet-style version last published in February 2009. It features a unique design, unfolding to become an eye-catching poster suitable for hanging in jobber stores and body shops where it will help generate additional exposure for the Kirker brand and its extensive color assortment. Those options run the gamut from classic solids to some of the wildest colors available.

Kirker continues to introduce more special effect pigments and expand the breadth of its catalog to reach new color spaces, while complementing its existing color pallet.

"We're working with automotive color stylists to help us capture the right shades with the most appealing effects. Today's hottest OE colors are not necessarily going to be the most popular in the refinish market, but there are certainly some similarities in the trends," explains Kirker's National Sales Manager, Gerry Elsing.

New colors making their debut on the Color Selector include:

**Inferno Red Metallic** – This blazing bright red is super hot when it lights up in the sun. The formula includes just the right amount of fine metallic particles to make this color simply stunning. No matter the vehicle it's applied to, this red will definitely add a touch of class and sophistication. **Sun Burnt Copper Pearl** – A warm-toned copper made with beautiful pearls that shimmer at the right angles. Earthy colors have made a comeback, and this gorgeous copper combines deep orange hues with a russet undertone. Used by itself, or in a two-tone combination, it's sure to get noticed.

**Wild Watermelon Pearl Midcoat** – This vibrant midcoat is sure to turn heads with its one-of-a-kind iridescent hue. Get up close and see it dance with hints of red and blue thanks to a special combination of pearls that flip when the light is just right.

The new Color Selectors are available beginning today wherever Kirker's automotive refinish products are sold.

## **About Kirker Automotive Finishes**

A division of Coventry Coatings Corp., Kirker Automotive Finishes has manufactured paint for more than one hundred and ten years. Today the line covers a complete range of automotive and fleet refinish products, including factory-packaged urethane and enamel paints, primers, clears, activators, reducers and other related items. Kirker also maintains a significant private-label program. To learn more, please visit the company's web site: www.KirkerAutomotive.com.

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<u>COLOR</u>	CODE	LVB	<u>UA</u>	<u>K5</u>	<u>5A</u>
Mandarin Pearl Midcoat (DP Series)	10378				
Omaha Orange	10384				
Hugger Orange	10399				
Highway Caterpillar Yellow <sup>1</sup>	10401			•	
School Bus Yellow	10637			-	
Lemon Drop Pearl Midcoat (DP Series)	11024		•		
New Caterpillar Yellow <sup>1</sup>	11058			-	
Acid Rain Yellow Metallic (UCB Series)	11099				
Performance Yellow	11102				
Viper Yellow	11105				
Mack Orange (60346) <sup>1</sup>	11109			-	
Mack Yellow (80497) <sup>1</sup>	11110			•	
Mocha Frost Pearl Metallic	11115			-	
Mayan Gold Metallic (UCB Series)	11120				
Bright Orange Metallic (UCB Series)	11125				
Sun Burnt Copper Pearl	11134				
Key Slime Pearl Midcoat (DP Series)	31238				
Sublime	31240				
Sour Apple Green Metallic (UCB Series)	31250				
Dark Jade Metallic	31252			•	
Forest Most Green Metallic (UCB Series)	31256				
Mack Green (40496)	31263				
Pale Agave Metallic	31264				
Bright Calypso Green Metallic	31267				
Pacific Blue	41070				
Bright Blue Metallic	41075				
Mack Blue (10701)	41077			-	
Coastal Blue	41082				
Light Sapphire Blue Metallic	41085				
Blue Metallic	41087				
Bright Aqua Blue Pearl	41089				
Ultra Blue Pearl	41090		-		
Royal Blue Pearl	41092	•		-	
Sonic Blue Pearl Midcoat (DP Series)	41095				
Bright Cobalt Blue Metallic (UCB Series)	41096	•			
<sup>1</sup> Does not appear on Color Selector					

## COLOR CODE KEY

Prefix	System	Coating Type
LVB	BLACK DIAMOND	Low-VOC Urethane Basecoat
UA	ULTRA-GLO	Acrylic Urethane (Single-stage)
KS	ACRYL-GLO	Acrylic Enamel (Single-stage)
SA	SYN-GLO	Synthetic Enamel (Single-stage)

<u>COLOR</u>	<u>CODE</u>	LVB	<u>UA</u>	<u>K5</u>	<u>5A</u>
Sugar Plum Pearl	51375				
Dark Plum Metallic	51380				
Candy Apple Red	51400				
Merlot	51402				
Mack Red (72182)	51416			•	
Inferno Red Metallic	51425				
Flame Red	51429			-	
Habanero Red Metallic	51430				
Wild Watermelon Pearl Midcoat (DP Series)	51432				
Raspberry Red Pearl Metallic	51436				
Dark Garnet Red Metallic	51438				
Viper Red	51439				
Wild Pomegranate Red Metallic (UCB Series)	51445				
Quicksilver Metallic (UCB Series)	61215				
Silver Metallic	61231				-
Platinum Silver Metallic	61235				
Oxford Gray	61240			-	
Gray Metallic	61260				
Carbon Fiber Gray Metallic	61264				
Medium Charcoal Gray Metallic	61268				
Flat Black Chassis Paint/Tire Paint	70083				
Super Jet Black	70330				
Black Cherry Pearl	70356				
Black Starburst Pearl	70357				
Black Sapphire Metallic	70358			-	
Hot Rod Black (Satin Finish)	70388				
Nightmare Black Pearl Midcoat (DP Series)	70369				
Pure White	81030				
Arctic Blast Pearl White Midcoat (DP Series)	81044				
Fleet White (GM code 12)	81496				
Wimbledon White (Ford code 9A)	81500	•			
Mack White (08282)	81508				
White (GM code 40)	81522	•			
Bright White (Dodge code GW7)	81525				
Winter White (Int'l code 9219)	81535		-		

SPECTRA Series Urethane Candy Colors		
Chianti	UC10	
Very Cherry	UC20	
Atomic Orange	UC30	
Gold Rush	UC40	
Electric Lime	UC50	
Emerald City	UC60	
Aquamarine	UC70	
Smooth Sapphire	UC80	
Vivid Violet	UC90	